

vConstruct Private Limited

Office No. B102, Pentagon P-5, Magarpatta City, Pune – 411013, India

info@vconstruct.in || www.vconstruct.in || +91 20 6742 6742

CIN - U74900PN2013PTC147547



Business Analytics and Consulting Manager

vConstruct, a Pune based international engineering and construction services firm seeks **process oriented individuals with leadership skills** for upcoming service offering. Candidates should have experience of understanding business problems and a good knowledge of leveraging data to bring insight to solving business problems. The candidate should have worked in either multiple consulting projects or having proficiency in marketing/sales/business strategy.

Role Description

vConstruct is shaping the business and data analytics services for DPR. This role requires an aptitude for keen understanding of customer behavior and their business problems, disciplined approach to mapping out processes and analytical approach to leveraging data to do analysis that brings insight to customers business problems. The desired candidate should have the ability to prioritize between impactful and speculative projects, understanding of building and working with teams performing such tasks. The role requires US travel and would need the resource to do multiple short trips (3 -4 weeks per trip) in a year. This is a developing role and would require the incumbent to work closely but independently with BU Leader.

Job Responsibilities:

I. Immediate Responsibilities

- Hold discussions with relevant stakeholder groups and derive customer problem to solve
- Conduct brainstorming workshops with customer and internal teams
- Derive data sources and requirements for data mining and analysis
- Conduct preliminary data analysis to confirm the feasibility and approach of achieving business insight through available data.
- Prepare project execution plan and analytical model roll-out plan, get a buy-in from customers and co-ordinate on timelines
- Propose pricing for the project and develop the strategy with BU Leader
- Propose and negotiate pricing with the customer
- Prepare work breakdown structure for analytical model and execute
- Prepare requirements for task force (if required) and execute sub-tasks

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- Prepare test data and testing schedule for roll-out

II. Future Responsibilities

- Drive BU strategy and direction with BU Leader
- Drive and evolve pricing strategy for analytics
- Drive recruitment strategy and assist in recruitment
- Understand, adopt and implement vConstruct culture for the evolving team
- Other responsibilities as the unit evolves

Desired Qualifications and Qualities:

- Educational qualification: PGDM/MBA or equivalent degree
- At least 5 years' overall experience with focus on strategy/marketing strategy (preferably) or having held mid-to-senior level responsibilities and driven and executed strategies in sales/operations/finance
- Adept in data understanding and modelling; having executed multiple data related projects
- Adept in any of the statistical analysis tools (excel / access / SPSS, any other)
- Knowledge of any of the data handling language is preferable (R, Python, SAS, Hadoop etc)
- Team Player with good balance of process and result orientation
- A strong work ethic and a "can-do" attitude
- Ability to work independently with minimal supervision
- Should have experience working and delivering with top level executives and CXOs
- Holds high value towards growing teams and individuals and be able to build upon vConstruct's core values
- Exceptional analytical and conceptual thinking skills
- Ability to influence stakeholders and work closely with them to determine acceptable solutions
- Excellent planning, organizational, and time management skills
- Ability to build top performing teams

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- A history of leading and supporting successful projects

About vConstruct :

vConstruct is a wholly owned subsidiary of DPR Construction and specializes in providing high quality Building Information Modeling and Construction Technology services geared towards construction projects. vConstruct presently constitutes of four business units: 1. Virtual designing and construction 2. Project Admin Services 3. Software Development 4. Accounting Services for Projects

We are looking forward to build upon the current services and be known for technology excellence in Construction domain. This role is a step ahead in similar direction to build services providing solutions to business problems in construction using data driven approach.

Core Values of vConstruct are:

- Integrity is integral
- People are pivotal
- Ever forward Spirit

About DPR Construction:

DPR Construction is a national commercial general contractor and construction manager specializing in technically challenging and sustainable projects for the advanced technology, biopharmaceutical, corporate office, and higher education and healthcare markets. With the purpose of building great things—great teams, great buildings, great relationships—DPR is a truly great company. For more information, please visit www.dpr.com.